# 1<sup>ST</sup> QUARTER 2023 RESULTS

"On the strength of its model, diversified in terms of business lines, geographical regions and client franchises, BNP Paribas achieved a very good performance in the first quarter of 2023, reflecting its capacity to serve the economy. This performance demonstrates our solidity and commitment to supporting clients over the long term.

I would like to thank BNP Paribas teams in all its entities for their constant presence at the side of our clients, who are increasingly numerous in placing their confidence in us."

#### Jean-Laurent Bonnafé

**Director and Chief Executive Officer** of BNP Paribas

# **VERY SOLID RESULTS** driven by the strength of BNP Paribas' model



DISTRIBUTABLE NET INCOME<sup>1</sup>

UNDERLYING **REVENUES**<sup>1</sup>

UNDERLYING OPERATING EXPENSES<sup>2</sup>

\*vs. 1022 restated

## REVENUES OF THE OPERATING DIVISIONS



+5.9%

+0.6%

€4.9<sub>BN</sub>

**INCREASE** in Corporate & Institutional

Banking

€6.7BN

**GROWTH** in Commercial, Personal Banking & Services<sup>3</sup>

RISE in revenues in Investment

& Protection Services

\*vs. 1022 restated

### **SUMMARY**

Growth in revenues and positive underlying<sup>1</sup> jaws effect

Low level of risk throughout the cycle (cost of risk: 28 bps<sup>4</sup>)

Solid financial structure **CET1: 13.6%** 

Solid intrinsic performance reflected by the distribuable net income

- 1. Distributable basis to reflect the Group's intrinsic performance, namely extraordinary items (in particular capital gain from the sale of Bank of the West) and in anticipation of the end of the SRF (Single
- Resolution Fund) contribution. See the detailed presentation of the 1Q23 results accessible on https://invest.bnpparibas 2. Distributable basis excluding taxes subject to IFRIC 21 and exceptional costs
- 3. Including 100% of Private Banking in Commercial & Personal Banking (excluding PEL/CEL effect in France)
- 4. Cost of risk/customer loans outstanding at the beginning of the period (in bps)





The bank for a changing world