

RESULTS | THIRD QUARTER 2018

€10.4bn

REVENUES

-0.4%
Vs. 3Q17

€2.1bn

NET INCOME
GROUP SHARE

+4%
Vs. 3Q17

11.0%
ROTE*

Return on Tangible
Equity

(RISE IN
INCOME)

* Excluding exceptional items without annualising taxes and contribution subject to IFRIC21.

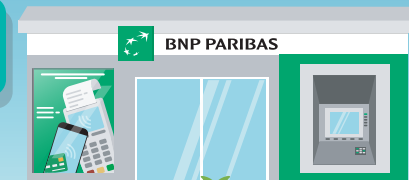
(BUSINESS INCREASE) IN A CONTRASTED CONTEXT OF ECONOMIC GROWTH IN EUROPE

REVENUES OF THE OPERATING DIVISIONS

Good overall
resilience thanks
to increased activity

€3.9bn

DOMESTIC
MARKETS



Continued
growth

€4.1bn

INTERNATIONAL
FINANCIAL SERVICES

+4.3%
Vs. 3Q17

Context still
lacklustre in Europe
this quarter

€2.6bn

CORPORATE
& INSTITUTIONAL
BANKING

-3.5%
Vs. 3Q17

- Good development of business activity.
- Active roll-out of new customer experiences and implementation of the digital transformation.
- Ambitious policy of engagement in society in particular in supporting the energy transition.
The Group ranks n°1 worldwide*** for green bonds.

(VERY SOLID FINANCIAL STRUCTURE)

AS AT 30
SEPTEMBER 2018

11.7%
Solvency ratio**
★ ★ ★

A very large
liquidity reserve

€308bn

**Solvency ratio: fully-loaded Basel 3 Common Equity Tier 1 ratio
***As at 30 September 2018, including joint bookrunner positions (source: Bloomberg)



BNP PARIBAS

The bank
for a changing
world